

### BUILDING BRIDGES Group at The Pinehills

**Bridging** the partisan divide through **deep crosspartisan exploration** of today's **serious threats to US Democracy**.

Session 2 June 6, 2022

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#### Where are we?

#### Define Problem and Agree on Method

[5/16] Introductions and Foundations

#### Apply Methods to INCOME INEQUALITY

[6/6] Triad Engagement

[6/20]

Caucuses (L, M, C)

[7/7]

Fishbowls (L, M, C)

Conclude Learnings

[7/18]

**Final Triads** 

[8/1]

Feedback (optional)



### Recap of Session 1 - May 16

- provided a short introduction and set expectations
- explored and built a deeper understanding of the causes and accelerators of the US "divide" problem
- reviewed and agreed on a methodology for conducting difficult conversations on issues
- selected a single tough and divisive "threat to US democracy" issue –
   Income Inequality

Rick



## Tonight's Agenda

- Share some additional suggestions on how to have impactful conversations
- Personally engage in our Triads with a narrow focus on Income Inequality
  - Share experiences and influencers that shaped our personal values framing Income Inequality
  - Share our personal vision of the desired outcomes for Income Inequality
  - Suggest possible alternative paths to attain your desired outcomes
- Reflect on what we learned as a full group

Rick



#### **SETTING:**

We spliced together the "worst" stories of Thanksgiving dinner conversations "gone wrong" ....

**SCRIPT:** 

Arlene - So what do you think of the new voting laws in Texas?

Rick – Absolutely what we need. Get rid of the cheats and have some honest elections. Not like 2020.

Arlene - 2020? Are you serious? You think Trump won?

Rick - We need to tighten up the voting laws!

Arlene - You're just a racist.

Rick –And you've clearly been listening to fake news. It's okay for Clinton to cheat and lie. And Pelosi. Don't get me started.

Arlene - I suppose you are a climate denier too!

Rick - Oh, aren't we all woke! I have my opinions on global warming if you would like to hear.

Arlene – I think I know exactly what you think. All sanctity of life, keep out the immigrants, American exceptionalism, family values.

Rick - What's wrong with any of those things? You don't value family? Don't think this is a great country? Not politically correct enough for you? Sound like a socialist to me.

Arlene - Rick, You ignorant slut! I can't believe your stupidity!

Rick - My ignorance? Let's just agree to disagree. <pass the potatoes, Mom.

# Illustrative Role Play

Arlene and Rick



#### **SUGGESTED TOOL ... #1**

#### Replace Contempt with Curiosity

In response to another person's comment

When you feel contempt ...

... identify it

..... replace it with *curiosity* 

...... and ask a non-inflammatory "why?" question

Repeat as necessary



#### **SUGGESTED TOOL ... #2**

# Avoid DIVISIVE language and terminology Why?

- Reinforces stereotypes
- Fosters group think
- Makes accurate disagreement difficult to achieve
- Contributes to mutual incomprehension
- Uses language for virtue signaling and in-group bonding
- Replaces authentic expression with formulaic expression
- Communicates instantly a colorized persona



# Review: Our Agreed Top Civil Discourse Principles

- Take winning off the table
- Seek to understand
- Honor the fact of multiple truths
- Embrace your discomfort and vulnerability
- Prioritize relationships over ideas



## Introducing: Full Spectrum Conversations

- Experiences share events and influencers that shaped your personal values and beliefs on the issue
- Values identify your defining values and beliefs, that frame the issue
- Vision share your description of the desired outcomes to resolve the issue
- Paths suggest possible alternative paths to attain your desired outcomes
- Analysis assess the strengths and weaknesses of your proposed paths

Breakout 1 (6/6)

Experiences and Values

Breakout 2 (6/6)

Vision and Paths

Analysis

Rick



## Framing of the Income Inequality Issue

What are your underlying values and beliefs?

#### **IMPACT**

- Democracy
- Health
- Happiness & Joy
- Economy
- Inequality
- Racism
- Competitiveness

#### **CONSIDERATIONS**

- Economic System
- Personal Freedoms
- Meritocracy
- Rights vs Privileges
- Roles of Government

#### **INSTRUMENTS**

- Taxes
- Minimum Wage
- HealthcareSystem
- Economic System
- Income redistribution
- Many more

Rick 10



# Triads Breakout # 1 – Experiences and Values

Each participant shares their response to these questions (please give everyone equal time)

- What/who are the primary experiences and individuals that have shaped or influenced your values and beliefs that frame your thinking about Income Equality?
- Describe your values and beliefs about Income Inequality.

Dialogue Curiosity Language Principles



#### **Worksheet for Breakout #1**

	#1-	#2-	#3-
Experiences and Influencers			
Values and Beliefs			

Participant 12



# Triads Breakout # 2 Vision and Paths

Each participant shares their response to these questions (please give everyone equal time)

- What is your personal vision of the desired outcomes for resolving Income Inequality?
- What are your suggested possible alternative paths to attain your desired outcomes for resolving Income Inequality?

Dialogue Curiosity Language Principles



#### **Worksheet for Breakout #2**

	#1-	#2-	#3-
Vision and Outcomes			
Suggested Paths			

Participant 14



#### Wrap-up

#### Summary of the night

# Expectations for next Session #3 on 6/20

#### Go To:

www.BuildingBridgesPH.com

## The Building Bridges Group at the Pinehills



- Session Details
- Slides, Handouts
- Complementary Content

Rick and Arlene 15



### **Quotation Guideposts**

#### **Stephen Covey – 5<sup>th</sup> Habit**

"Seek first to understand before being understood"

## David Brooks, Political and cultural commentator and author

"My theory of social change is that society changes when a small group of people find a better way to live, and the rest of us copy them."

#### **Seth Godin – Author**

"There are countless ways to make a point. You can clearly demonstrate that you are angry, smart, concerned, stronger, faster or more prepared than the person you're engaging with.

But making a point isn't the same thing as making a difference.

To make a difference, we need the practical empathy to realize that the other person doesn't know what you know, doesn't believe what you believe and might not want what you want. We have to move from where we are and momentarily understand where they are.

When we make a point, we reject all of this. When we make a point, we establish our power in one way or another, but we probably don't change very much.

Change comes about when the story the other person tells themselves begins to change. If all you do is make a point, you've handed them a story about yourself. When you make a change, you've helped them embrace a new story about themselves."

And even though it's more fun (and feels safe, in some way) to make a point, if we really care, we'll do the hard work to make a difference instead."



# Worksheets and Cribsheets to support the discussion Triads

print next 8 slides - 4 per page, 2 sided



### **Top Civil Discourse Principles**

- Take winning off the table
- Seek to understand
- Honor the fact of multiple truths
- Embrace your discomfort and vulnerability
- Prioritize relationships over ideas



## Take winning off the table

METHODS	TECHNIQUES
<ul> <li>HUMILITY INSTEAD OF ALL KNOWING</li> <li>APPRECIATE CIVIC VIRTUE AND ROBUST CITIZENSHIP</li> <li>LOOK FOR COMMON GROUND</li> <li>BE AWARE AND APPRECIATIVE OF FUNDAMENTAL AMERICAN TENSIONS         <ul> <li>Liberty vs equality</li> <li>Strong central Govt vs decentralized Govt</li> <li>Federalist vs anti-federalist</li> <li>Color blindness vs color consciousness</li> <li>Individual rights vs collective responsibility</li> <li>Pluribus vs unum</li> </ul> </li> </ul>	<ul> <li>STOP SIGN: THIS IS NOT ABOUT WINNING</li> <li>HONOR THE PRIVILEGE OF DISCOURSE WITH SOMEONE WHO HAS DIFFERING VIEWS</li> <li>RESPECT THAT THEY ARE TRUSTING YOU TO HAVE THIS CONVERSATION WITH THEM</li> <li>LOOK FOR SHARED STORIES <ul> <li>Where do you trace the earliest roots of your passion for this conversation?</li> <li>Why are you here? What longing or curiosity made you say yes to this invitation?</li> <li>What hope and fear do you bring to this conversation?</li> </ul> </li> </ul>



### Seek to understand

METHODS	TECHNIQUES
EMPATHY NOT STEREOTYPING	STOP SIGN: SUSPEND THE BELIEF THAT YOU ALREADY HAVE THE ANSWER
LISTEN FOR UNDERSTANDING	REMIND YOURSELF THIS IS NOT ABOUT TALKING, IT'S ABOUT LISTENING  • Your only job is to listen for information and understanding.  • You are not listening if you are thinking about your response  ASK OPEN-ENDED QUESTIONS WITH NO SET UP  • Can you explain?  • Tell me how you arrived at your thinking  • Help me understand  ASK CLARIFYING QUESTIONS TO ENSURE YOU UNDERSTAND, AND TO  DEEPEN THE CONVERSATION  • Can you tell me what you mean when you use that word?  • Would you put some bones on that idea for me?  • Can you tell a story to illustrate that?



## Honor the fact of multiple "truths"

METHODS	TECHNIQUES
DIFFERENCE BETWEEN TRUTHS AND FACTS	STOP SIGN: QUESTION IF YOUR REACTION IS TO FACT OR TO BELIEF
YOUR TRUTH IS DEPENDENT UPON BELIEFS  UTILIZE INTELLECTUAL CURIOUSITY	<ul> <li>SEPARATE FACTS FROM BELIEFS</li> <li>Ask yourself what you absolutely know to be a fact, assume all else is subject to belief</li> <li>Know your beliefs</li> <li>Accept that there are limits to what anyone of us can know at any one time</li> </ul>



## Embrace your discomfort and vulnerability

METHODS	TECHNIQUES
REDUCE DEFENSIVENESS	STOP SIGN: CHECK YOUR MOST IMMEDIATE REACTION AND TAKE TWO BREATHS BEFORE SPEAKING
DEVELOP SELF AWARENESS	BODY CHECK
VALUE ABILITY TO BE OPEN	<ul> <li>Physically: note if muscles are tensed, heart speeds, voice raises</li> <li>Mentally: note if you have a fight or flight response</li> <li>Emotional: note if you have demeaning or contemptuous thoughts</li> </ul>



## Prioritize relationships over ideas

METHODS	TECHNIQUES
APPRECIATE AND VALUE DIFFERENCE	STOP SIGN: AM I REACTING WITH RESPECT FOR THE PERSON OR THE IDEA?
SUSPEND JUDGEMENT	SPEAK CIVILLY WITH HONESTY AND RESPECT
3031 EIVD JODGEIVIEIVI	DISAGREE ACCURATELY
	AVOID STONEWALLING, EXAGERATION AND STEREOTYPING



#### NORMAL RESPONSES TO CONFLICT

FEEL THREATENED
FEEL VULNERABLE
FEEL FEARFUL

**RESULT = FLEE or FIGHT** 

BODY RESPONSE	MENTAL RESPONSE	EMOTIONAL RESPONSE
<ul> <li>MUSCLES TIGHTEN, STOMACH</li> </ul>	ATTACK TO WIN	• DEMEAN
CLENCHES, FISTS MAY CLENCH	• CRITICIZE	FEEL CONTEMPT
<ul> <li>BLOOD VESSELS DILATE – HEAD</li> </ul>	• JUDGE	• DESPISE
BUZZES, FACE FLUSHES		
<ul> <li>BREATHING SPEEDS UP</li> </ul>		
HEART SPEEDS UP		
<ul> <li>VOICE RAISES</li> </ul>		
<ul> <li>VISION NARROWS</li> </ul>		
<ul> <li>AGGRESSIVE PHYSICAL STANCE</li> </ul>		



### **Full Spectrum Conversations**

- Experiences share events and influencers that shaped your personal values and beliefs on the issue
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